

**HORIZON FOUNDATION, INC. BOARD OF DIRECTORS
MEETING MINUTES
April 27, 2018**

Members Present:

Greg Adkins	Brandon Box
Gray Davis	Dane Eagle
Dan Eveloff	Chauncey Goss
Gary Griffin	Randy Henderson
John Manning	Gail Markham
Michael Martin	David Miller
Jennifer Nelson	Robbie Roepstorff
Russell Schropp	Ben Siegel
Chris Spiro	Jim Wilson

Members Absent:

Anita Cereceda	Amy Quaremba
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Staff and Guests Present:

Warren Baucom	Rebecca Czyz
Tiffany Grint	Pamela Johnson
Amy McQuagge	Glen Salyer
Melanie Schmees	Dilman Thomas (Horizon Foundation Chief Fundraising Officer)

I. CALL TO ORDER

President Gary Griffin called the meeting to order at 8:44 a.m.

II. APPROVAL OF MINUTES

A motion to approve the minutes of the March 28, 2018 meeting was made by Chris Spiro, seconded by Gray Davis, and unanimously approved.

III. PRESIDENT'S REPORT

Griffin clarified that the Horizon Council is a public-private advisory board established in 1991 to advise the Lee County Board of Commissioners on business and economic development issues. The Horizon Foundation was created and tasked to raise funds used to support the program of work of the Horizon Council and the Lee Economic Development Office.

Dilman Thomas created a list of 2018 Horizon Foundation Investors, showing their levels as a sponsor. At this time, including the \$5,000.00 Chico's contribution to the Young Professionals, fundraising contributions and commitments stand at just over \$292,000.00.

Thomas handed out a list of prospects and asked the Board for help with a contact or an introduction to help support his fundraising efforts.

IV. TREASURER'S REPORT

- a. Financials (December 2017; January, February & March 2018)
Treasurer Gail Markham noted that the Financials were currently under reorganization, and in the future would be more user friendly and more informational.

The FY17 year-end total was \$550,000.00 cash; \$538,000.00 equity; and revenues were \$320,000.00. Based on current review of financials there was a \$12,000.00 deficit.

As of March 2018, cash position is at \$604,000.00; equity is at \$710,000.00. A budget to actual sheet will be available in the future.

A motion to accept the Financial reports for December 2017; January, February and March, 2018, was made by Russell Schropp, seconded by Randy Henderson, and unanimously approved.

V. UNFINISHED BUSINESS

- a. Ratification of IAW 2018 Hyatt Coconut Point Contract

A motion to ratify the execution of the IAW 2018 Hyatt Coconut Point Contract was made by Spiro, seconded by Schropp, and unanimously approved.

VI. NEW BUSINESS

- a. International Council of Shopping Centers (ICSC), Florida Conference & Deal Making – August 26-28, Orlando, FL

The International Council of Shopping Centers holds a conference in August in Orlando. The DevelopLee and Commercial Corridor committee members will participate and meet with site selectors for multiple restaurants and retailers.

A booth was procured to represent DevelopLee at a discounted cost of \$715.00. A representative from the DevelopLehigh, DevelopMLK and the DevelopNFM will attend, each with a detailed understanding of their geographies, and will make a proactive effort to connect with site selectors.

A motion to request funds for the ICSC event for membership participation, not to exceed \$3,000.00, was made by Spiro, seconded by Markham, and unanimously approved.

VII. MEMBER & PUBLIC COMMENTS

Pamela Johnson asked to give a quick update on the 2018 Industry Appreciation Awards. Amy McQuagge informed the Board she has received 18 nominations, four for Business of the Year, four for Business Citizenship, five for Non-Profit, two for Start-up and three for Diversity. She expects those numbers to increase. The nomination process was streamlined so all applications can now be accessed and filled out online. When an application is completed, it sends an alert to EDO and then staff can download to pdf files for the judging packets. The IAW applications will open up on Monday, April 30.

The eligibility of past winners being able to win again was discussed. Griffin suggested putting together an IAW committee to make strong recommendations on this issue for the Board to sign off on. Markham and Brandon Box offered to be on the committee.

VIII. ADJOURN

With no further business, the meeting adjourned at 9:18 a.m.